

Rethink  
**Value.**

**ReSolutions** 2015



**SPILMAN THOMAS & BATTLE**, PLLC

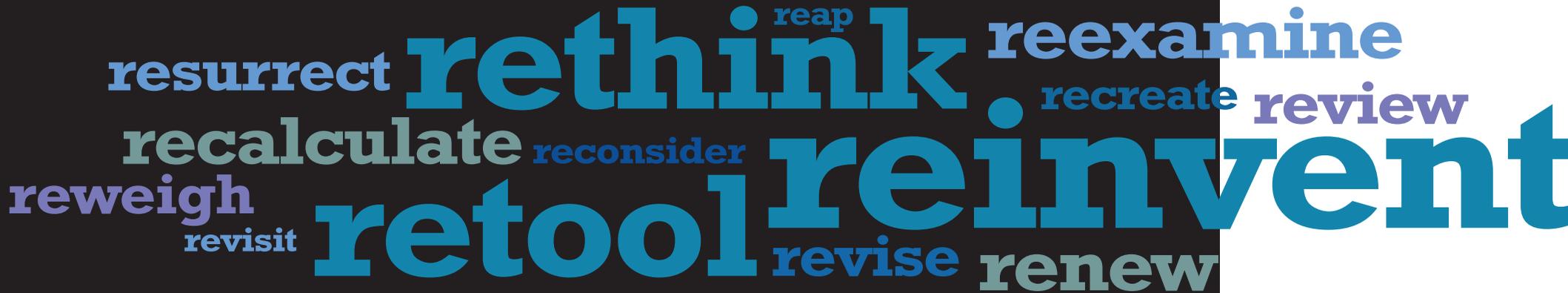
ATTORNEYS AT LAW

Excellence.

# Value. Get There.™

Today's market is flooded with talk of value, a term tossed about frequently and without meaning. Some law firms might view value as a trend — something that by definition will disappear over time. More commonly, value is associated with the bottom line: what you pay for what you get. We encourage you to rethink value — to think of value as more than just a dollar figure, as we do. At Spilman Thomas & Battle, **value is a way of life, deeply ingrained in our culture.** How can that be so? Because the things we value deeply within our walls lead directly to greater value for our clients.

In our law practice spanning three centuries, we've found that valuing what's important enables us to provide greater, deeper and more comprehensive value to our clients. **We place the utmost importance internally on developing relationships with clients,** staying abreast of business and industry trends, and developing the Spilman team so we are able to provide consistent and remarkable, tangible and intangible value.



A word cloud of various verbs in shades of blue and teal, including: resurrect, recalculate, reweigh, revisit, rethink, retool, reexamine, recreate, review, reinvent, revise, and renew. The word 'rethink' is the largest and most prominent.







As Spilman's value proposition has evolved and grown through the years, so have our service offerings. Striving to deliver comprehensive value, we have conscientiously and strategically expanded our services to assist clients more fully with expansive, in-depth solutions.

We are at the forefront of providing all-inclusive services. We essentially serve as in-house counsel for clients in the oil and gas, chemical, manufacturing, health care, and financial services industries, among others. For example, Sally E. Edison, who joined Spilman early in 2014, guides in-house legal departments in becoming profit centers while providing cutting-edge solutions in the areas of commercial bankruptcy and creditors' rights. This, we believe, is the next generation of law practice — all-encompassing service delivered under a straightforward, value-driven model.



Sally E. Edison

Deliver **value.**



Spilman continues to be a leader in sharing knowledge with clients. From our niche blogs to our unique, informative e-newsletters, and from our innovative **SuperVision**™ labor and employment law app to our new **Environmental Forum** educational series, we work to keep clients apprised of issues on the horizon.



David L. Yaussy

David L. Yaussy, another 2014 addition to Team Spilman, brings fresh insights and perspectives from his 30-year career to the environmental law group, including to its forums, webinars and e-blasts. Furthermore, Spilman professionals now are able to serve in a public relations and crisis communications consultant role on environmental, energy, transportation and other matters.

**Serving as your legal counsel, your business advisors, your industry gurus and more, we bring excellence to the table that provides true, tangible value for our clients.**  
Excellence. Value. It's how we help you *Get There.*™

Rethink

**Value**

ReSolutions 2015

Expect  
**solutions.**

Expect  
**excellence.**

Expect **value.**

Expect **leadership.**



**SPILMAN THOMAS & BATTLE**, PLLC

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This is an attorney advertisement. Responsible Attorney, Michael J. Basile