

YOU.

ReSolutions 2013



SPILMAN THOMAS & BATTLE, PLLC

ATTORNEYS AT LAW



R e S o l u t i o n s

C L I E N T - C E N T R I C P A R T N E R S H I P S

2 0 1 3

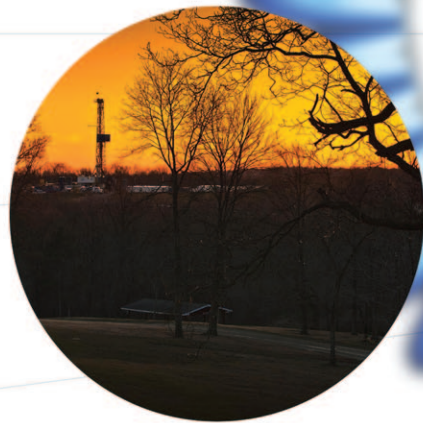
As we move ahead into 2013, we pause to reflect on what matters most – **you and your success**. You are at the heart of everything we do at Spilman. We appreciate and value each relationship, never taking anything for granted. Our focus is always on client-defined success and fostering a vibrant client-centric partnership. This year we showcase several client-centric partnerships from a spectrum of business sectors and industries, including energy, service, health care, chemical and hospitality.

We invite you to explore their unique stories and the unique solutions Spilman has been able to offer. In the pages that follow, we also take the opportunity to introduce our newest Members and strategic hires, each of whom is dedicated to enhancing our client-centric partnerships.

Chesapeake Energy

From only 10 employees a little more than 20 years ago, **Chesapeake Energy Corporation** has grown to be the second-largest producer of natural gas, a top-15

producer of oil and natural gas liquids, and the most active driller of new wells in the United States. Its business strategy is to focus on exploring for and producing unconventional natural gas, oil and natural gas liquids onshore in the United States.



Recognizing the importance of its leadership position in the industry, Chesapeake endeavors to restore every well site to its original state – or better than its original state – when drilling is finished. Furthermore, Chesapeake implemented its Aqua Renew® Program in 2006 to reuse water produced in its hydraulic fracturing operations, thereby conserving water.

When regulation of Marcellus and Utica Shale exploration and development activity was forefront, **Chesapeake turned to Spilman to represent the company's interests.**

Collaborating with other industry leaders, Chesapeake and Spilman were able to secure protection of environmental and surface owners' interests, while encouraging responsible development of the region's natural gas resources.

Coca-Cola Bottling Co. Consolidated

In the amount of time it will take you to read these pages, Coca-Cola Bottling Co. Consolidated (CCBCC) will have sold 160 cases of soft drinks. That translates to **four cases per second, or 14,400 cases per hour.** The company moves that volume of product 24 hours a day, seven days a week.

Coca-Cola
BOTTLING CO.
CONSOLIDATED



CCBCC is the largest independent Coca-Cola bottler in the United States. The company makes, sells and distributes Coca-Cola products, along with other unique beverages, to 95,000 customers within a consumer base of approximately 20 million people.

CCBCC has approximately 7,000 employees, five production centers and 46 distribution centers. The company operates in 11 states, primarily in the southeastern United States. With operations this large and a footprint that nearly matches ours, **CCBCC looks to Spilman to help navigate complex labor and employment issues.** Spilman attorneys serve as CCBCC's employment law counselors, labor strategists and experienced trial lawyers.

DuPont

DuPont has continued to reinvent itself for more than two centuries, making the company **one of the most successful and sustained industrial enterprises in the world.** With expertise that spans diverse industries and more than 90 countries, DuPont is uniquely positioned to help solve some of the world's biggest challenges.



From agriculture and nutrition to electronics, safety, construction and transportation, DuPont's dynamic intellectual property creates new products and offerings through market-driven innovation. Today the company takes that innovative approach and applies it to the biggest challenges facing the world, such as food, energy and protection.

DuPont's goals are to help provide enough healthy food for the world's population, decrease dependence on fossil fuels, and protect people and the environment. As a member of the DuPont Primary Law Firm network, **Spilman's foremost objective is to help DuPont reach these goals.** From toxic tort claims to employment disputes, DuPont and Spilman share a long history in the realm of high-stakes litigation.



The Greenbrier

As evidenced by its timeless architecture and impeccable service, **The Greenbrier has been in operation for more than 230 years.** A National Historic Landmark, the resort has hosted U.S. presidents, foreign dignitaries, business leaders, politicians, celebrities and scores of notable events – most recently The Greenbrier Classic, a PGA TOUR, FedEx Cup tournament.



The Greenbrier boasts a 6,500-acre estate in the Allegheny Mountains of White Sulphur Springs, West Virginia. During the height of the Cold War, the U.S. government built a 112,544 square-foot bunker for Congress at the resort. Although it was never activated, it remained top-secret for 30 years. In present day, the resort is able to offer daily tours of this facility.

The Greenbrier trusts Spilman to assist in many areas of the law, including corporate tax, development, labor and employment, and workers' compensation. As the resort's primary law firm partner, Spilman calls upon the breadth of its substantial firm-wide talent.

HealthNet Aeromedical Services

HealthNet Aeromedical Services is one of the few multi-state, hospital-sponsored critical care transport programs in the country. Since being founded in 1986, **the organization has grown to a fleet of nine helicopters and four mobile ICUs** serving eight operational bases throughout West Virginia, Ohio and Kentucky.



HealthNet strives to consistently deliver excellent care to its patients, employing the latest technology, using the most advanced equipment, and focusing on continuous training for its professionals. With more than 70,000 patient transports completed, HealthNet's expert aviation and medical professionals are able to claim a perfect safety record.

Spilman has served for many years as a key partner with HealthNet

in developing its legal strategies, essentially serving in an outside general counsel role. Spilman has assisted in areas as varied as complex contractual relationships with critical equipment and service providers, litigation matters, financing options for aircraft purchases and internal governance.



Williams

Williams traces its roots to 1908 with two brothers' construction projects in Fort Smith, Arkansas. Within a few years, Miller and David Williams were building cross-country natural gas and petroleum pipelines.

Subsequent generations of the Williams family guided the company through most of the 20th century,

as it built the critical infrastructure on which America depends.



Today, Williams is an energy infrastructure company with 4,200 employees focused on connecting North America's significant hydrocarbon resource plays to growing markets for natural gas, natural gas liquids and olefins.

Williams' operations span from the deep-water Gulf of Mexico to the Canadian oil sands. When the company needed a law firm partner **during its expansion into the Ohio Valley midstream market, Williams chose Spilman.** We continue to assist Williams with environmental, regulatory and litigation matters throughout the region.



M. Mallory Mantiply

Roanoke

Mallory's practice focuses on trials and litigation of all types. He has tried cases in state and federal courts, before juries, judges and arbitrators. Mallory is a certified mediator and has served as a court-appointed mediator in federal and state courts.

In more than 30 years of plaintiff and defense litigation, Mallory has represented a variety of individuals and businesses. Significant matters have included wrongful death and catastrophic injury; commercial claims and disputes; products liability resulting in personal injuries, death and business losses; business torts; employment discrimination; real estate litigation of various types; eminent domain; and medical, legal and other professional malpractice claims and cases.

Mallory earned both his undergraduate and law degrees from the University of Virginia. He is admitted to practice in Virginia, West Virginia, Alabama and Florida.

Stephanie U. Roberts

Winston-Salem

Stephanie's practice focuses on litigation with an emphasis on construction and products liability, including industrial accident and toxic tort litigation. She has extensive experience handling class actions, mass tort litigation, multi-district litigation, and complex, document-intensive matters.

A leader both professionally and philanthropically, Stephanie was recently honored by *Business Leader* magazine as a "Woman Extraordinaire of the Triad" for her success in the legal field and her involvement in her community. She is also **AV® Preeminent™ Peer Review Rated by Martindale-Hubbell.**

Stephanie is a member of the North Carolina Bar Association, South Carolina Defense Trial Attorneys Association and Defense Research Institute, serving on the Public Service and Women in the Law committees. She earned her undergraduate degree from Emory University and her law degree from the University of Florida. She is admitted to practice in North Carolina, South Carolina and Florida.





Bryan G. Scott

Winston-Salem

Since joining the firm in 2010, **Bryan has strengthened the firm's already excellent construction and business litigation practices.** He provides front-end construction law and litigation services to commercial and residential contractors, owners and suppliers, as well as general business litigation representation for banking and business clients.

Bryan also devotes a portion of his practice to creditors' rights litigation, insurance coverage and bad faith matters, along with intellectual property litigation. He is a frequent author and presenter on construction, products liability and bad faith issues.

Bryan is admitted to practice in North Carolina and Virginia, and he is an active member of the North Carolina Bar Association and Virginia Bar Association Construction Section. He earned his bachelor's degree, *magna cum laude*, from Appalachian State University and his law degree from Wake Forest University.

Gerald M. Titus III

Charleston

Gerald's practice focuses on general civil litigation, trucking accidents, contract disputes, personal injury and products liability defense. He also works in Marcellus & Utica Shale law.

Prior to joining Spilman in 2009, Gerald worked as the Assistant United States Attorney for the Southern District of West Virginia, affording him a unique knowledge of trial work. **He is well-versed in defending a variety of clients in various aspects of the law in state and federal courts in West Virginia.** He also has significant experience in coordinating large-scale litigation with in-house corporate counsel and national counsel.

Gerald earned both his undergraduate and law degrees from Washington and Lee University. He is a member of the American Inns of Court, Judge John A. Field, Jr. Chapter, and the Washington and Lee Alumni Association.





Hugh B. Wellons

Roanoke

Hugh is a corporate attorney with 25 years of experience in banking and finance, corporate governance, mergers and acquisitions, securities and regulatory compliance, and technology law. He advises a wide range of businesses, including large public companies, small closely-held businesses and financial institutions, including community banks.

At Spilman, Hugh co-chairs the Community Banking Practice Group. He also has begun to develop and lead the firm's biotechnology legal services.

Hugh earned both his bachelor's degree and master's in business administration from Duke University, and he earned his law degree from Washington and Lee University. He was named the 2012 Roanoke Banking and Finance "Lawyer of the Year" by *The Best Lawyers in America*® and is actively involved in the Virginia Bar Association and the American Bar Association.



Lisa M. Hawrot

Counsel | Wheeling

Lisa has represented parties in West Virginia and Ohio in all aspects of complex family law for more than 15 years. She handles high-asset divorce cases, complex custody cases, surrogacy matters and adoptions. Last year, she successfully argued an adoption matter before the West Virginia Supreme Court.

Lisa also has experience in real estate, including surface and mineral title examinations, and has represented clients in general litigation matters. She is a graduate of Washington & Jefferson College and Ohio Northern University Claude W. Pettit College of Law.



Ronald M. Musser

Counsel | Wheeling

Ron has more than 30 years of experience in general corporate law and commercial finance; wills, estates and trusts; and real estate. He has extensive experience representing clients in the construction and retail industries. He also has a diverse background in municipal law, including land use and zoning; taxation and revenue matters; and public employee personnel issues.

Ron received his bachelor's degree from the United States Military Academy and his law degree from West Virginia University College of Law. He is admitted to practice in West Virginia and Pennsylvania.



Dennise R. Smith
Senior Attorney | Charleston

Dennise regularly counsels and represents employers on MSHA and OSHA matters. She also represents clients before state safety agencies regarding regulatory requirements, citations and orders, and accident and special investigations. She is experienced in all phases of litigation, including management of document and electronic discovery issues.

Dennise is a former administrative law judge for the West Virginia Unemployment Compensation Appeals Board. She received her bachelor's degree, *magna cum laude*, and her law degree from West Virginia University. She is admitted to practice in West Virginia and California.



Michael J. Tarutis
Counsel | Pittsburgh

Mike is a corporate and commercial transactions lawyer with broad experience in negotiating, drafting and managing complex transactions, financings and contracts for corporations and non-profits. He advises portals and funding candidates on small-cap crowdfunding opportunities arising from the JOBS Act.

Mike has extensive experience advising energy companies on FERC standards and rules regulating the electric power, natural gas and gas pipeline industries. He advises executives and boards of directors on risks, financial effects and integration of FERC rules and orders within their enterprises.

US.



SPILMAN THOMAS & BATTLE, PLLC
ATTORNEYS AT LAW

Spilman Center
300 Kanawha Boulevard, East
Post Office Box 273
Charleston, WV 25321
304.340.3800 | 304.340.3801 (f)

48 Donley Street | Suite 800
Post Office Box 615
Morgantown, WV 26507
304.291.7920 | 304.291.7979 (f)

Century Centre Building
1233 Main Street | Suite 4000
Post Office Box 831
Wheeling, WV 26003
304.230.6950 | 304.230.6951 (f)

One Oxford Centre | Suite 3440
301 Grant Street
Pittsburgh, PA 15219
412.325.3301 | 412.325.3324 (f)

1100 Bent Creek Boulevard | Suite 101
Mechanicsburg, PA 17050
717.795.2740 | 717.795.2743 (f)

310 First Street | Suite 1100
Post Office Box 90
Roanoke, VA 24002
540.512.1800 | 540.342.4480 (f)

110 Oakwood Drive | Suite 500
Winston-Salem, NC 27103
336.725.4710 | 336.725.4476 (f)

Thank
YOU.

www.spilmanlaw.com



SPILMAN THOMAS & BATTLE, PLLC
ATTORNEYS AT LAW

This is an attorney advertisement. Responsible attorney, Michael J. Basile